

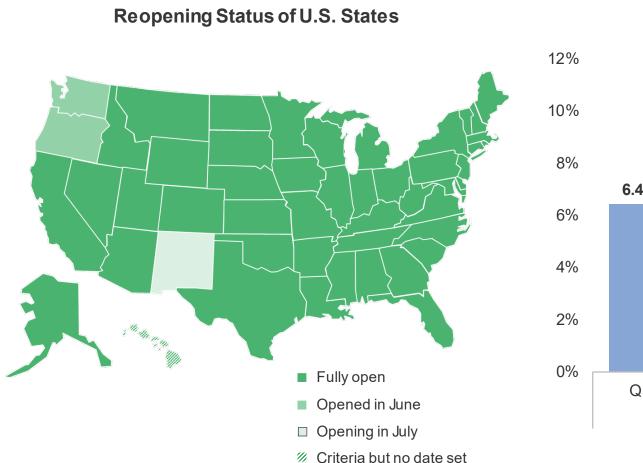


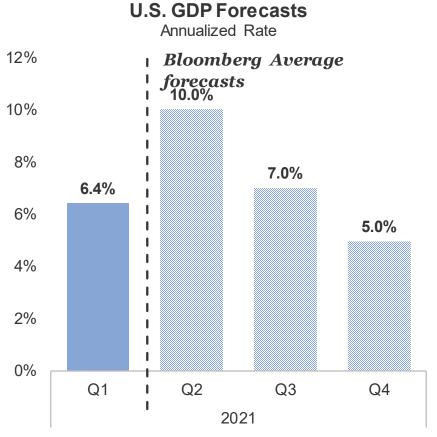
# September 9, 2021



## **Market Themes**

#### **Reopening Economy Drives GDP Growth**



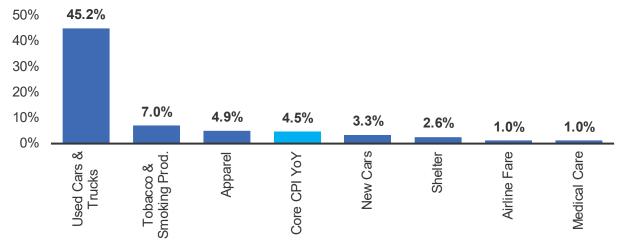




# Market Considerations

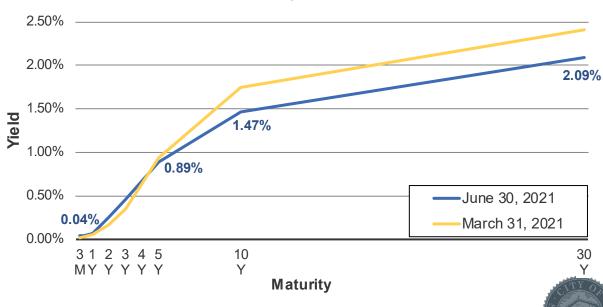
- The consumer continues to be the driving force behind recent GDP growth as consumer spending rose by 11.4% in Q2, the second-fastest pace since the 1960s.
- The U.S. Treasury yield curve flattened modestly over the quarter, as longer-term yields slightly retraced while shorterterm maturities inched higher off rock-bottom lows.
   Nevertheless, short-term rates remain near historically low levels.

### YOY Price Change in Key Consumer Price Index Components (June 2021)



Source: Bloomberg as of June 30, 2021.

#### U.S. Treasury Yield Curve



Source: Bloomberg as of June 30, 2021.

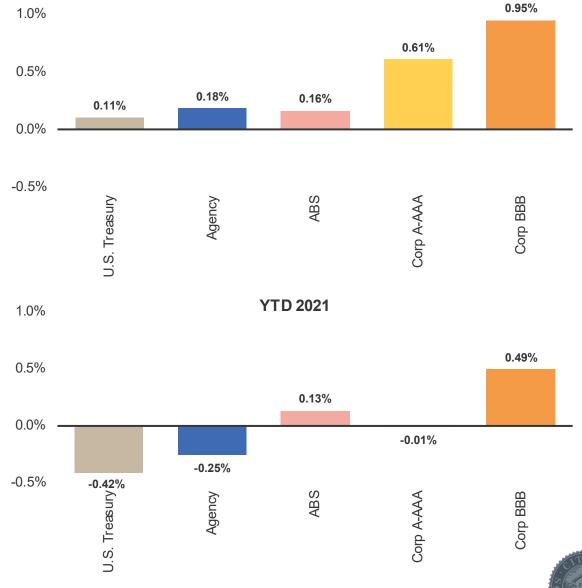
# Market Considerations

 Diversification away from U.S. Treasuries was again additive to performance in the second quarter. Broad global demand for yield has continued to push spreads of most bonds tighter.

 Investment grade corporates generated positive returns this quarter as spreads tightened due to the prospect of strong corporate earnings and supportive monetary policy.

#### 1-5 Year Indices





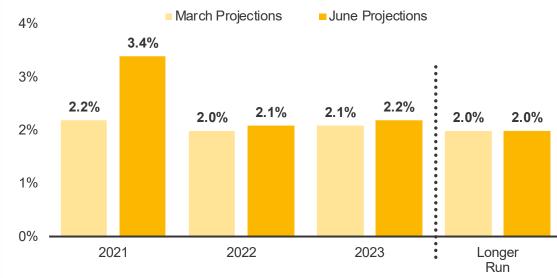
Source: Bloomberg as of June 30, 2021.

# What we are watching...

- Despite significant progress toward a comprehensive economic recovery, headwinds persist and mixed signals remain. Inflation is rising sooner than in previous cycles, with core consumer prices recently showing the sharpest monthly increase since 1982.
- Economists and strategists
  have moderated long-term
  growth projections as
  uncertainty remains a key
  characteristic of our current
  environment. Perhaps the
  term "cautious optimism"
  best describes the current
  mood as we near what we
  hope to be the final innings
  of the pandemic.

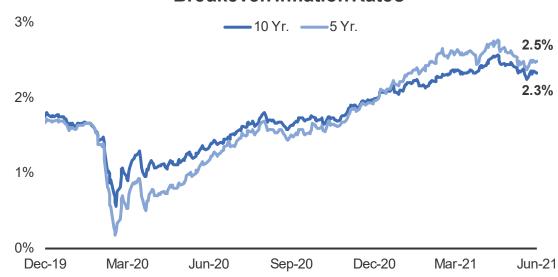
#### **Federal Reserve Projections**

Core PCE Inflation



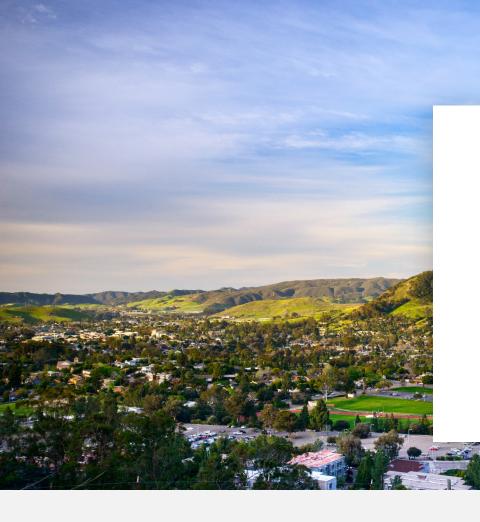
Source: Federal Reserve, economic projections as of March 2021 and June 2021.

#### **Breakeven Inflation Rates**



Source: Bloomberg as of June 30, 2021.





# **Current Cash**& Investment Summary

The following is a summary of the City's cash and investments based on market value, as of June 30, 2021, compared to the prior quarter.

June 30, 2021	March 31, 2021	Percent of Total**
\$38,554,679	\$34,415,093	23%
\$23,976,796	\$23,950,630	14%
\$103,481,426	\$103,382,052	62%
\$72,724	\$72,644	<1%
\$166,085,625	\$161,820,420	100%
	\$38,554,679 \$23,976,796 \$103,481,426 \$72,724	\$38,554,679 \$34,415,093 \$23,976,796 \$23,950,630 \$103,481,426 \$103,382,052 \$72,724 \$72,644



<sup>\*</sup>Figures shown exclude accrued interest. \*\*Details may not add up to total due to rounding.

# Current Cash & Investment Summary

There are several factors which result in changes in cash and investment balances from month-to-month and quarter-to-quarter, dependent on the receipt of revenues or a large disbursement.

#### **Factors**

- Some major City revenues are received on a periodic rather than a monthly basis. Property Tax is received in December, January, April, and May of each year. Transient Occupancy Tax is received monthly but varies considerably due to seasonality.
- Payments for bonded indebtedness or large capital projects can reduce the portfolio substantially in the quarter in which they occur.
- The City pays its CalPERS obligation in a lump sum at the beginning of the fiscal year to achieve interest savings.





#### **Securities**

Securities in the City's portfolio are priced by Refinitiv, an independent pricing service at the end of every month. In some cases, the City may have investments with a current market value that is greater or less than the recorded value. These changes in market value are due to fluctuations in the marketplace having no effect on yield, as the City does not intend to sell securities prior to maturity. Nevertheless, these market changes can impact the total value of the portfolio.

		0/ . 6	0/ 01	<b>D</b> 200 - 111	
Security Type	Market Value	% of Portfolio	% Change vs. 3/31/21	Permitted by Policy	In Compliance
U.S. Treasury	\$49,210,583	47.6%	+2.4%	100%	✓
Federal Agency	\$30,045,203	29.0%	-1.2%	100%	✓
Municipal Obligations	\$2,214,464	2.1%	-	30%	✓
Negotiable CDs	\$5,066,867	4.9%	-0.9%	30%	✓
Corporate Notes	\$12,616,246	12.2%	-0.1%	30%	✓
Asset-Backed Securities	\$4,045,197	3.9%	-0.2%	15%	✓
Securities Sub-Total	\$103,198,560				
Money Market Fund	\$282,866	0.3%	-	20%	✓
Accrued Interest	\$350,003				
Securities Total	\$103,831,429				



#### **Total Return**

Total return is calculated based on interest and both realized and unrealized changes in market value; this is expressed as a rate of return over a specified period of time based on cost and is backward-looking.

- Focused on long-term performance and growth
- Affected by both yield and market value fluctuations
- Reflects "true value" of the portfolio
- Recommended approach by the Government Finance Officers Association

PFM Managed	06/30/2021	03/31/2021
Average Maturity (Years)	2.37	2.38
Effective Duration <sup>1</sup>	2.15	2.16
Average Market Yield	0.45%	0.43%

<sup>&</sup>lt;sup>1</sup>Effective duration is the approximate percentage change in price for each 1% change in interest rates.

Total Rate of Return	3 Months	1 Year	3 Years	Since Inception
City of SLO	0.13%	0.21%	3.15%	1.92%
0–5 Treasury Index	0.09%	-0.18%	2.91%	1.71%
Variance	+0.04%	+0.39%	+0.24%	+0.21%



# As of June 30, 2021, the investment portfolio was in compliance with all State laws, the City's Statement of Investment Policy, and the City's Investment Management Plan.

# Summary of Activity for the Quarter & Future Liquidity

Cash receipts and disbursements are consistent with past trends for the quarter. The cash management program contains enough liquidity to meet at least the next three months of expected expenditures by the City as well as by related parties.



If you have any questions concerning this report, or require additional information, contact Brigitte Elke, Finance Director at **(805) 781-7510**.





Fund	FY 2020-21
General	\$ 10,251,000
Water	\$ 4,377,000
Sewer	\$ 2,311,000
Parking	\$ 548,000
Transit	\$ 734,000
Tourism	\$ 100,000

# **Investment Portfolio Benefits All Funds**

The City's cash and investment portfolio represents money from all City funds, including the General Fund, enterprise funds (Water, Sewer, Parking, Transit), special revenue funds (Tourism, Downtown Assessments), capital projects funds, and other funds which are restricted to specific purposes.

In general, monies held by the City are either allocated by the City Council for spending or are purposefully retained in reserve. For example, the money in the Capital Outlay Fund has been identified to provide particular capital projects for the community, and there is a plan for spending down the cash balance as the projects progress. Balances held in reserve per the City's financial policies equate to 20% of the operating budget. For the fiscal year 2020-21, they are listed in the chart to the left.





# **Investment Objectives**

The investment objectives of the City of San Luis Obispo are first, to provide safety of principal to ensure the preservation of capital in the overall portfolio; second, to provide sufficient liquidity to meet all operating requirements; and third, to earn a commensurate rate of return consistent with the constraints imposed by the safety and liquidity objectives. The City follows the practice of pooling cash and investments for all funds under its direct control. Funds held by outside fiscal agents under provisions of bond indentures are maintained separately. Interest earned on pooled cash and investments is allocated quarterly to the various Quarterly Investment Report funds based on the respective fund's average quarterly cash balance. Interest earned from cash and investments with fiscal agents is credited directly to the related accounts.

It is common for governments to pool the cash and investments of various funds to improve investment performance. By pooling funds, the City can benefit from economies of scale, diversification, liquidity, and ease of administration. The City uses the services of an investment advisor, PFM Asset Management, to manage a portion of the City's portfolio. The City's strategy is to retain approximately 25% of the portfolio to manage its day-to-day cash flow needs, while PFM's focus is on longer-term investment management. In addition, the City has retained direct control of several investments that had been acquired before the City began to use investment advisors. All investments are held by the City in a safekeeping account with Bank of New York Mellon, except for investments held by trustees related to bond financings, which are held by either US Bank or Bank of New York Mellon.





Environmental, Social, and Governance (ESG) Investment Objectives ESG investing is the process of incorporating the analysis of non-financial environmental, social, and governance factors into investment decisions alongside traditional financial criteria. As set forth in the City's Investment Management Plan dated August 18, 2020, it is City's objective to integrate environmental, social, and governance ("ESG") factors into investment decisions for its investment portfolio to the extent practical and possible.

In order to achieve this objective, the City will apply the ESG Investment Criteria to the following Investments: *Asset-Backed Securities, Bankers' Acceptances, Commercial Paper, Corporate, Medium-Term & Bank Notes, and Negotiable Bank Deposit Obligations.* 

The ESG investment criteria is based on ESG Risk Ratings, industry and subindustry definitions, and subindustry rankings as provided by Sustainalytics.



#### **ESG Overview**



#### ESG Performance Summary Q2 2021

#### **ESG Rated Portfolio**

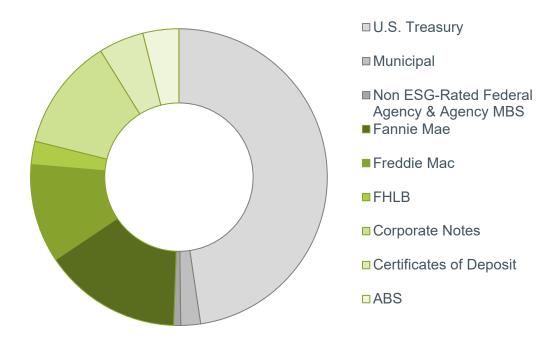
29/39 issuers with a MV of \$103.8 million<sup>1</sup>

\$51,177,773 (49%)

#### Non-ESG Rated Issuers:

U.S. Treasuries, Municipal Bonds, and Federal Farm Credit Banks

#### **Sector Allocation**



Green shades are ESG-rated sectors



#### ESG Quarter-Over-Quarter Summary Comparison

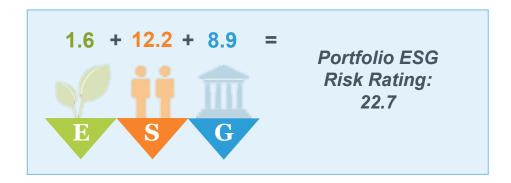
- On average, the portfolio maintained medium ESG risk as of June 30, 2021.
- The Portfolio's ESG risk
   exposure score remained
   within the medium range. A
   lower ESG exposure score
   generally decreases ESG risk.
- The Portfolio's ESG
   Management rating also
   remained within the average
   range quarter-over-quarter.
   Lower management scores
   generally increase ESG risk.

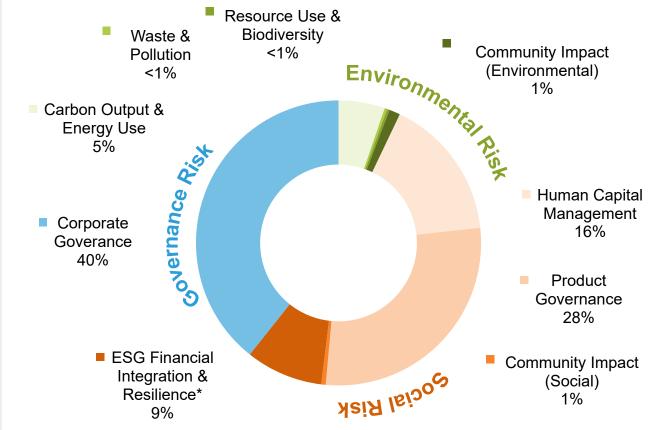




#### Average ESG Risk by ESG Theme

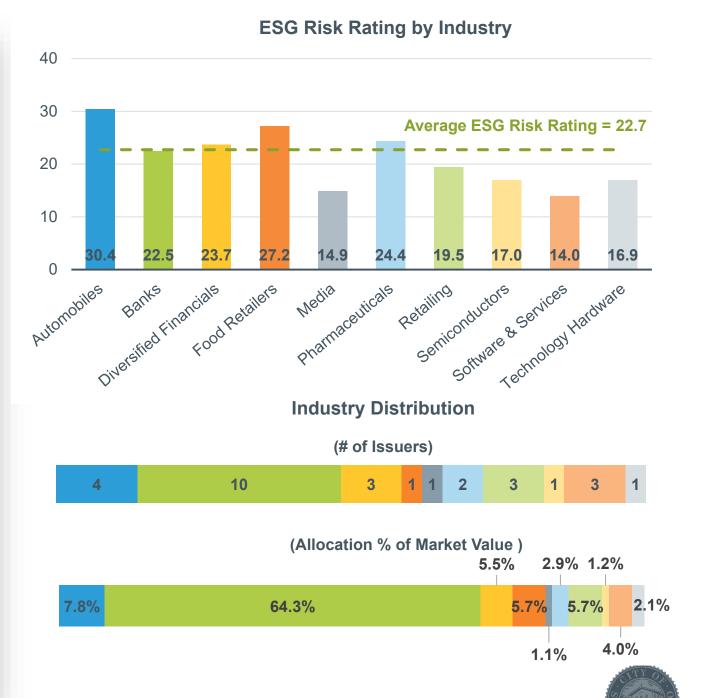
- Environmental risk evaluates how a company manages its environmental impact and carbon footprint
- Social risk analyzes how a company treats employees, customers, the community, and other stakeholders as well as other companies it interacts with
- Governance risk assesses how a company is managed from the perspective of executive pay, internal controls, board composition, lobbying practices, and related issues







## Industry **Diversification**





#### **Top Changes** in ESG Risk Ratings in Q2

#### Largest Decreases in ESG Risk Rating

**14.6** 

↓3.4



 Improvement in ESG management – increase in management score

#### **Credit Suisse Group AG**

30.0

**CREDIT SUISSE** 11.8

Improvement in ESG management increase in management score

#### Skandinaviska Enskilda Banken AB

22.4

1.4



 Improvement in ESG management – increase in management score

#### Largest Increases in ESG Risk Rating

30.9

**↑3.5** 



 Increase in ESG exposure in carbon output & energy use and human capital management

**27.8** 

↑ **0.9** 



Decrease in ESG management score

#### **Bristol-Myers Squibb Company**

**Sumitomo Mitsui Financial Group Inc** 

23.0

Bristol Myers Squibb • Decrease in ESG management score



#### Holdings as of June 30, 2021 -Sorted By ESG Risk Rating

	Januar 9/ Weight Subindustry		ESG Risk		Contributions			
Issuer	% Weight	Subindustry	Percentile	Rating 6/30/21	in ESG Rating	E	S	G
Adobe Systems Inc	0.6%	Enterprise and Infrastructure Software	1	10.9	-	7%	49%	44%
The Home Depot Inc	0.8%	Home Improvement Retail	9	11.6	-	28%	39%	33%
CarMax Inc.	1.0%	Automotive Retail	22	13.1	-	-	67%	33%
International Business Machines Corp	0.7%	IT Consulting	6	14.6	-3.4	3%	46%	51%
Walt Disney Co	0.5%	Movies and Entertainment	18	14.9	-1.3	-	44%	56%
DNB ASA	0.6%	Diversified Banks	3	15.7	-0.1	4%	46%	50%
Mastercard Incorporated	0.6%	Data Processing	14	16.3	-	-	47%	53%
Apple Inc	1.0%	Technology Hardware	15	16.9	0.2	6%	39%	55%
Intel Corp	0.6%	Semiconductor Design and Manufacturing	4	17.0	0.1	29%	30%	42%
Federal National Mortgage Association	15.0%	Thrifts and Mortgages	10	20.2	-	-	61%	39%
Nordea Bank AB	1.1%	Diversified Banks	13	21.4	-0.2	2%	44%	53%
Skandinaviska Enskilda Banken AB	1.2%	Diversified Banks	16	22.4	-1.5	4%	43%	54%
Bristol-Myers Squibb Company	0.3%	Biotechnology	4	23.0	0.4	-	68%	32%



#### Holdings as of June 30, 2021 -Sorted By ESG Risk Rating

	Subindustry		ESG Risk	QoQ Change	Con	tribut	ions	
Issuer	% Weight	Subindustry	Percentile	Rating 6/30/21	in ESG Rating	E	S	G
Capital One Financial Corporation	0.1%	Consumer Finance	15	23.2	0.1	-	58%	42%
Ally Financial Inc.	0.0%	Consumer Finance	20	23.5	-0.2	-	59%	41%
Federal Home Loan Bank System	2.5%	Consumer Finance	22	23.7	-	-	56%	44%
Pfizer Inc	1.1%	Pharmaceuticals	4	24.8	-0.5	6%	56%	38%
Federal Home Loan Mortgage Corp	10.7%	Thrifts and Mortgages	28	24.8	0.3	7%	56%	37%
Societe Generale SA	0.8%	Diversified Banks	26	25.7	-0.2	5%	33%	62%
Bank of America Corporation	0.6%	Diversified Banks	28	26.4	-	5%	43%	51%
Walmart Inc.	2.8%	Food Retail	52	27.2	-0.3	14%	62%	24%
Sumitomo Mitsui Financial Group Inc	0.6%	Diversified Banks	33	27.8	0.9	7%	46%	47%
JPMorgan Chase & Co.	0.5%	Diversified Banks	35	28.2	0.3	3%	48%	49%
Honda Motor Co Ltd	1.5%	Automobiles	46	28.8	0.2	24%	43%	32%
Credit Suisse Group AG	0.6%	Diversified Banks	41	30.0	-1.8	5%	40%	56%
Toyota Motor Corporation	1.6%	Automobiles	54	30.4	-0.2	22%	44%	34%



Holdings as of June 30, 2021 – Sorted By ESG Risk Rating

			Subindustry	ESG Risk	QoQ Change	Contributions		
Issuer	% Weight	Subindustry	Percentile	Rating 6/30/21	in ESG Rating	E	S	G
Amazon.com Inc	1.1%	Online and Direct Marketing Retail	99	30.9	3.5	25%	43%	32%
Nissan Motor Co Ltd	0.6%	Automobiles	74	32.8	-0.3	29%	43%	28%
Hyundai Motor Company	0.2%	Automobiles	92	36.1	-0.1	26%	43%	31%



#### Socially Responsible Investment Policy

In addition to the ESG criteria, the City's Socially Responsible Investment (SRI) Policy restricts from the portfolio issuers who generate revenue from casinos, gambling, racetracks, brewery, wine/spirits, tobacco, electronic cigarette, or tobacco-related products, or who support the direct production or drilling of fossil fuels. The City's portfolio is in compliance with SRI restrictions. The tables to the right show the Bloomberg Industry Classifications ("BICS") for all the portfolio's holdings.

Issuer	Sector (BICS)
Ally Auto Receivables Trust	Automobiles Manufacturing
American Honda Finance	Automobiles Manufacturing
Capital One Prime Auto Receivables	Automobiles Manufacturing
Carmax Auto Owner Trust	Automobiles Manufacturing
Honda Auto Receivables	Automobiles Manufacturing
Hyundai Auto Receivables	Automobiles Manufacturing
Nissan Auto Receivables	Automobiles Manufacturing
Toyota Motor Corp	Automobiles Manufacturing
Credit Suisse Group	Banks
Nordea Bank Ab	Banks
Skandinaviska Enskilda Banken Ab	Banks
Societe Generale	Banks
Sumitomo Mitsui Financial Group Inc	Banks
Apple Inc	Communications Equipment
Mastercard Inc	Consumer Finance
Bank Of America Co	Diversified Banks
JPMorgan Chase & Co	Diversified Banks
LA Community College District	Education
San Diego Community College District	Education
University Of California	Education

Issuer	Sector (BICS)
The Walt Disney Corporation	Entertainment Content
Dnb Asa	Financial Services
California Earthquake Authority	Financing & Development
California St	General Government
Maryland St	General Government
FHLB	Government Agencies
FFCB	Government Agencies
FHLMC	Government Agencies
FNMA	Government Agencies
Wal-Mart Stores Inc	Mass Merchants
Bristol-Myers Squibb Co	Pharmaceuticals
PfizerInc	Pharmaceuticals
Amazon.Com Inc	Retail - Consumer Discretionary
Home Depot Inc	Retail - Consumer Discretionary
Intel Corporation	Semiconductors
Adobe Inc	Software & Services
IBM Corp	Software & Services
United States Treasury	Sovereigns
New Jersey Turnpike Authority	Transportation



#### **Appendix**

- Additional ESG Information
- ESG Themes Information

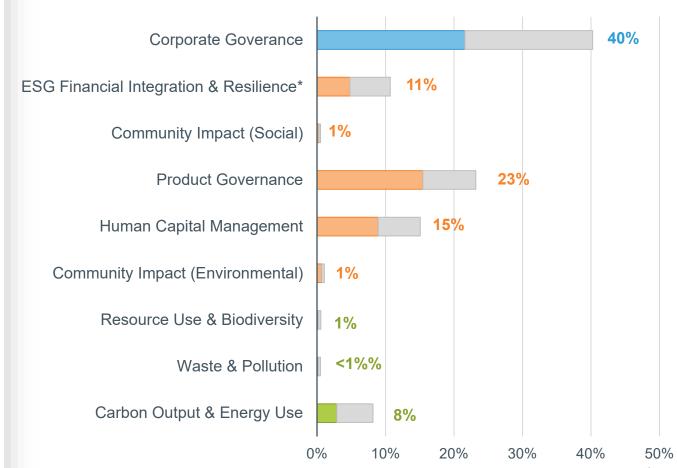


# ESG Risk Exposure by ESG Theme



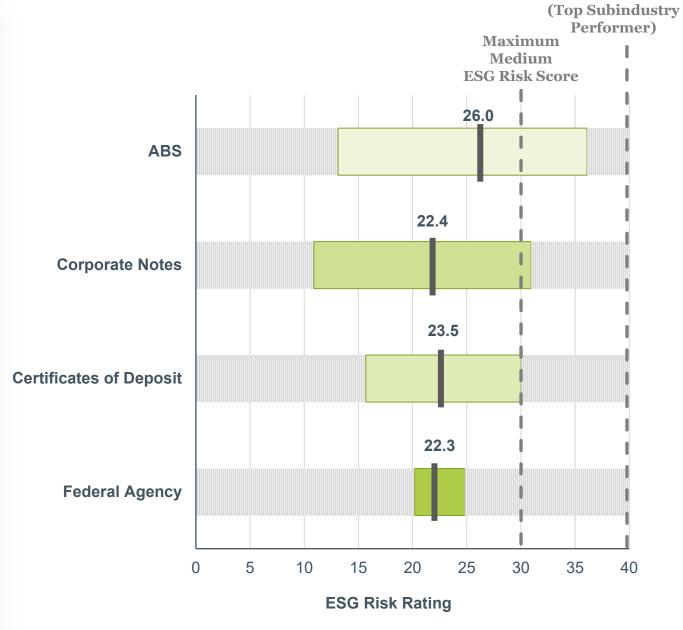
■ % of ESG Risk Exposure ■ % ESG Managed Risk

Percentages represent total exposure





# ESG Risk Rating by Sector





Maximum Permitted ESG Risk Score

#### **ESG Themes Glossary**

	ESG Theme	Theme Description	Key Indicators
	Carbon Output & Energy Use	Refers to a company's management of risks related to its energy efficiency and greenhouse gas emissions in its operation as well as its products and services in the production phase and during the product use phase	<ul> <li>Carbon intensity</li> <li>Renewable energy use</li> <li>Env. Mgt. System certification</li> <li>GHG reporting / risk management</li> <li>Hazardous products</li> <li>Sustainable products &amp; services</li> </ul>
Environment	Waste & Pollution	Evaluates the management of emissions and releases from a company's own operations to air, water, and land, excluding greenhouse gas emissions	<ul> <li>Emergency response program</li> <li>Solid waste management</li> <li>Effluent management</li> <li>Radioactive waste management</li> <li>Hazardous waste management</li> <li>Non-GHG air emissions programs</li> <li>Oil spill disclosure &amp; performance</li> <li>Recycled material use</li> </ul>
	Resource Use & Biodiversity	Analyzes how efficiently and effectively a company uses its raw material inputs and water in production. It also encompasses how a company manages the impact of its operations on land, ecosystems, and wildlife	<ul> <li>Biodiversity programs</li> <li>Deforestation programs / polices</li> <li>Site closure &amp; rehabilitation</li> <li>Water intensity &amp; risk management</li> <li>Forest certifications</li> <li>Supplier environmental programs / certifications</li> <li>Sustainable agriculture programs</li> </ul>
	Community Impact (Environmental)	Evaluates the community impact from an environmental risk perspective based on an assessment of Community Relations, Products & Services, Occupational Health and Safety, and Product Governance	<ul> <li>Env Impact – Community Relations</li> <li>Env Impact – Products &amp; Services</li> <li>Env Impact – Occupational Health and Safety</li> <li>Env Impact – Product Governance</li> </ul>



#### **ESG Themes Glossary**

	ESG Theme	Theme Description	Key Indicators
	Human Capital Management	Evaluates the management of risks related to human rights, labor rights, equality, talent development, employee retention, and labor health and safety	<ul> <li>Discrimination policy</li> <li>Diversity programs</li> <li>Gender pay equality / disclosures</li> <li>Employee development</li> <li>Supply chain management / standards</li> <li>Human rights policies &amp; programs</li> <li>Employee health &amp; safety</li> </ul>
	Product Governance	Focuses on the management of risks related to product quality, safety, wellness, and nutrition, as well as customer data privacy & cybersecurity	<ul> <li>Product &amp; service safety programs / certifications</li> <li>Data privacy management</li> <li>Media &amp; advertising ethics policy</li> <li>Organic products / GMO policy</li> <li>Product health statement</li> </ul>
Social	Community Relations	Assesses how companies engage with local communities and their management of access to essential products or services to disadvantaged communities or groups	<ul> <li>Equitable pricing and availability</li> <li>Access to health care</li> <li>Price transparency</li> <li>Human rights / indigenous policy</li> <li>Community involvement programs</li> <li>Noise management</li> </ul>
	ESG Financial Integration & Resilience*	Analyzes financial stability and issues that pose systemic risks and potential external costs to society in the financial services industry. Also measures ESG activities by financial institutions	<ul> <li>Systemic risk management / reporting</li> <li>Tier 1 capital</li> <li>Leverage ratio</li> <li>Responsible investment / asset management</li> <li>Underwriting standards</li> <li>Financial inclusion</li> <li>Credit &amp; loan standards</li> <li>Green buildings investments</li> </ul>



#### **ESG Themes Glossary**

	ESG Theme	Theme Description	Key Indicators
Governance	Corporate Governance	Evaluates a company's rules, policies, and practices with a focus on how a company's board of directors manages and oversees the operations of a company. Also assesses the management of general professional ethics and lobbying activities	<ul> <li>Board/management quality &amp; integrity</li> <li>Board structure</li> <li>Ownership &amp; shareholder rights</li> <li>Remuneration</li> <li>Audit &amp; financial reporting</li> <li>Stakeholder governance</li> <li>Bribery &amp; corruption policies / programs</li> <li>Money laundering policy</li> <li>Whistleblower programs</li> <li>Business ethics programs</li> <li>Political involvement policy</li> <li>Lobbying and political expenses</li> </ul>



## Disclosures

This material is based on information obtained from sources generally believed to be reliable and available to the public, however PFM Asset Management LLC cannot guarantee its accuracy, completeness or suitability. This material is for general information purposes only and is not intended to provide specific advice or a specific recommendation. All statements as to what will or may happen under certain circumstances are based on assumptions, some but not all of which are noted in the presentation. Assumptions may or may not be proven correct as actual events occur, and results may depend on events outside of your or our control. Changes in assumptions may have a material effect on results. Past performance does not necessarily reflect and is not a guaranty of future results. The information contained in this presentation is not an offer to purchase or sell any securities.

There is no guarantee the investment objectives will be achieved as the investment portfolio will only include holdings consistent with the applicable Environmental, Social, and Governance (ESG) guidelines. As a result, the universe of investments available will be more limited. ESG criteria risk is the risk that because the investment portfolio ESG criteria excludes securities of certain issuers for nonfinancial reasons, the investment portfolio may forgo some market opportunities that would be available to investment portfolios that do not apply ESG criteria.

PFM is the marketing name for a group of affiliated companies providing a range of services. All services are provided through separate agreements with each company. This material is for general information purposes only and is not intended to provide specific advice or a specific recommendation. Investment advisory services are provided by PFM Asset Management LLC, which is registered with the Securities and Exchange Commission under the Investment Advisers Act of 1940. The information contained is not an offer to purchase or sell any securities. The material contained herein is for informational purposes only. This content is not intended to provide financial, legal, regulatory or other professional advice. Applicable regulatory information is available upon request. For more information regarding PFM's services or entities, please visit www.pfm.com.



## **Distribution List**

#### **City Council**

Heidi Harmon

Mayor

**Andy Pease** 

Vice Mayor

**Aaron Gomez** 

Council Member

**Erica A Stewart** 

Council Member

**Carlyn Christianson** 

Council Member

## **Investment Oversight Committee**

Heidi Harmon

Mayor

**Daniel Humphrey** 

Public Member

**Derek Johnson** 

City Manager

**Brigitte Elke** 

Director of Finance

**Debbie Malicoat** 

Accounting Manager/Controller

**Natalie Harnett** 

Principal Financial Analyst—Budget

#### **Independent Auditor**

Badawi & Associates

## PFM Asset Management LLC

**Monique Spyke** 

Managing Director

