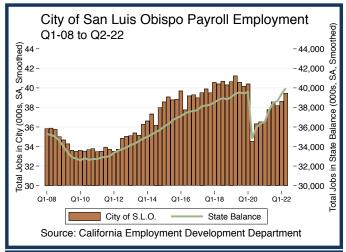
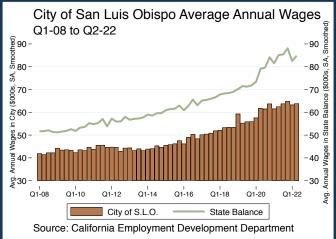
City of San Luis Obispo Employment Report Card









Establishment Births/Deaths: 2018 to 2022

| Fiscal Year | Firm Births | Firm Deaths | Net Total | Total Firms* |
|----------------|----------------|----------------|-----------|-----------------|
| 2018 | 85 | 57 | +28 | 1,813 |
| 2019 | 100 | 53 | +47 | 1,860 |
| 2020 | 58 | 49 | +9 | 1,869 |
| 2021 | 60 | 50 | +10 | 1,879 |
| 2022 | 48 | 22 | +26 | 1,905 |

^{*}Establishments with 3 or more employees

Employment Growth in 2022 by Establishment Size

| | Total | Growth Since |
|-------------------------|------------|--------------|
| Establishment Type | Employment | 2021 |
| | (#) | (%) |
| Less than 50 Employees | 20,177 | 2.6 |
| 50 to 250 Employees | 10,303 | -1.2 |
| More than 250 Employees | 5,532 | 7.8 |

Summary

- Payrolls in the City of San Luis Obispo grew 4.4% from the second quarter of 2021 to the second quarter of 2022, trailing the 6.0% growth in the balance of the State.
- Wages in the City of San Luis Obispo have also increased over the last year, with the average annual wage across all sectors growing by 2.2%, outpacing the 0.4% decline in the balance of the State.
- The Leisure and Hospitality (881), Other Services (285), Government (225), Natural Resources and Construction (123), and Administrative Support (102) led industry level job gains during this time period.
- At the subsector level, Membership Associations and Organizations; Amusements, Gambling, and Recreation; and Accommodation led job growth from the second quarter of 2021 to the second quarter of 2022.
- Over the last year, wage growth in the Wholesale Trade; Government; Health Care; Leisure and Hospitality; and Transportation, Warehousing, and Utilities sectors led the way in the City of San Luis Obispo.
- Through the second quarter of 2022, the City of San Luis Obispo has added a net total of 26 establishments.
- Job growth was strongest at large firms in the City of San Luis Obispo. Payrolls for establishments employing more than 250 employees grew by 7.8%, outpacing growth for small firms (2.6%) and mid-size firms (-1.2%).

City of San Luis Obispo Employment Report Card







Employment by Industry: Q2-22

| | Employ- | Growth Since Q2-21 | | City |
|----------------------------|---------|--------------------|-------------|----------|
| Industry | ment | City | State | Location |
| | (000s) | (%) | Balance (%) | Quotient |
| Health Care | 6.3 | +1.7 | +3.0 | 2.3 |
| Leisure and Hospitality | 5.4 | +19.6 | +19.0 | 2.7 |
| Retail Trade | 4.8 | -0.8 | +1.7 | 2.9 |
| Prof, Sci, Tech, and Mgmt | 3.3 | -5.5 | +6.0 | 2.0 |
| Manufacturing | 1.7 | +5.1 | +5.1 | 1.3 |
| Fin. Svcs. and Real Estate | 1.5 | -0.3 | +2.8 | 1.8 |
| Other Svcs. | 1.5 | +23.5 | +13.2 | 2.8 |
| NR/Construction | 1.3 | +10.0 | +3.6 | 1.0 |
| Admin Support | 1.2 | +7.8 | +7.7 | 1.0 |
| Transport/Warehouse/Util | 1.0 | +8.7 | +8.7 | 1.0 |
| Wholesale Trade | 0.7 | +2.3 | +3.8 | 1.1 |
| Information | 0.6 | +4.1 | +11.3 | 1.0 |
| Education | 0.4 | +1.6 | +6.2 | 0.3 |
| Total Private | 29.9 | +5.1 | +6.6 | 1.8 |
| Government | 9.6 | +2.4 | +5.6 | 0.4 |
| Total | 39.5 | +4.4 | +6.0 | 1.0 |



Average Wages by Industry: Q2-22

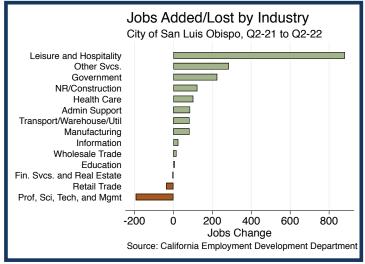
| | Avg. | Growt | City | |
|----------------------------|----------|-------|-------------|--------------|
| Industry | Wage | City | State | vs. State |
| | (\$000s) | (%) | Balance (%) | Balance (%)* |
| Information | 111.9 | +3.0 | -12.0 | -48.2 |
| Fin. Svcs. and Real Estate | 98.1 | -4.2 | -11.1 | -26.5 |
| Prof, Sci, Tech, and Mgmt | 92.3 | +2.2 | -1.3 | -38.9 |
| NR/Construction | 71.9 | +1.9 | +3.6 | 2.5 |
| Health Care | 68.9 | +5.6 | +4.0 | 6.3 |
| Wholesale Trade | 65.3 | +10.1 | +5.9 | -33.0 |
| Manufacturing | 62.7 | -0.7 | +0.5 | -48.1 |
| Transport/Warehouse/Util | 62.0 | +4.2 | -3.9 | -18.5 |
| Admin Support | 52.8 | -1.1 | +13.0 | -14.9 |
| Retail Trade | 43.6 | +3.3 | +1.7 | -6.9 |
| Education | 43.5 | +1.1 | +2.4 | -38.5 |
| Other Svcs. | 34.5 | -7.0 | +3.7 | -32.5 |
| Leisure and Hospitality | 28.7 | +4.6 | +0.0 | -28.0 |
| Total Private | 59.4 | +0.3 | -1.1 | -29.5 |
| Government | 78.0 | +7.2 | +0.2 | -8.6 |
| Total | 63.9 | +2.2 | -0.4 | -24.7 |

^{*}Industry wage relative to the average annual wage for the industry in the County Balance

City of San Luis Obispo Employment Report Card







One-Year Employment Growth Fastest Growing Subsectors with 250+ employees: Q2-22

| Region | Total Emp. | Growth (%) | Wage (\$000s) |
|--------------------------------------|---------------|---------------|---------------|
| Membership Associations and Orgs. | 767 | +41.1 | 28.6 |
| Amusements, Gambling, and Recreation | 313 | +39.6 | 15.1 |
| Accommodation | 1,211 | +31.2 | 33.5 |
| Specialty Trade Contractors | 727 | +13.7 | 68.7 |
| Food Svcs. and Drinking Places | 3,731 | +12.9 | 28.6 |
| Admin of Economic Programs | 1,005 | +8.7 | 97.3 |



One-Year Wage Growth Fastest Growing Subsectors with 250+ employees: Q2-22

| Region | Wage (\$000s) | Growth (%) | Total Emp. |
|------------------------------|------------------|---------------|---------------|
| Admin of Economic Programs | 97.3 | +13.0 | 1,005 |
| Nursing and Residential Care | 45.7 | +10.9 | 604 |
| Food Mfg | 50.6 | +10.4 | 410 |
| Real Estate | 55.6 | +9.2 | 501 |
| Social Assistance | 37.3 | +8.7 | 1,429 |
| Nondurable Goods Wholesalers | 60.3 | +8.5 | 505 |

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