



990 Palm Street ■ San Luis Obispo, CA 93401

Notice Requesting Proposals for Updates to the City's Sign Regulations

The City of San Luis Obispo is requesting sealed proposals for consultant assistance to prepare updates to the City's Sign Regulations pursuant to Specification No. 91361. **All proposals must be received by the Finance Division by 3:30 p.m. on Friday, June 26, 2015** when they will be opened publicly in the City Hall Council Chambers, 990 Palm Street, San Luis Obispo, CA 93401.

Proposals received after said time will not be considered. To guard against premature opening, each proposal shall be submitted to the Finance Division in a sealed envelope plainly marked with the proposal title, specification number, proposer name, and time and date of the proposal opening. Proposals shall be submitted using the forms provided in the specification package.

Specification packages and additional information may be obtained by contacting Brian Leveille at (805) 781-7166, or via email at bleveille@slocity.org



Specification No. 91361

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Section A

INTRODUCTION

1. PROJECT SUMMARY

The City of San Luis Obispo is seeking proposals from qualified consulting firms to guide a comprehensive update to the City's Sign Regulations. The purpose of the update is to provide regulations which result in sign installations consistent with community expectations; that are compatible with the built environment; and, that eliminate the potential for visual blight from incompatible sign installations. The updated sign regulations also should include clear and concise regulations and graphics which are "user friendly" for business owners, developers, contractors, and City staff. Existing regulation sections to be updated include size, placement, height, number of signs allowed, allowed illumination and materials, sign types, review procedures, and exempt and prohibited sign types. The existing Sign Regulations provide standards for each Zoning District. Options for updated regulations may include amendments to establish regulations based on the character of development or specific requirements that should be applied based on the subject property's location within a historic district or specific plan. The consultant should provide recommendations for the comprehensive update based on best practices in other communities, compliance with current state and federal constitutional and case law, and in consideration of input from the public and staff.

The Regulations should be updated to be responsive to current state and federal regulations and any recent case law.

The consultant services are intended to lead the effort with staff support in producing an updated Sign Ordinance. City staff will assist on organizing outreach efforts with community stakeholders such as business owners, sign contractors, developers, business associations (i.e. Chamber and Downtown Association) and local neighborhood groups. The consultant will prepare and present PowerPoint presentations when required for outreach efforts with larger stakeholder groups such as the Chamber of Commerce and Downtown Association. The consultant will produce a web-ready and PDF version of the final document including graphics, figures, and tables to ensure the document is "user friendly". The Consultant will provide a draft update document for environmental and hearing review and a final "proof" copy ready for final document publishing at the conclusion of the project. Staff will assist with preparation of documents for public hearing review such as staff reports and legislative draft ordinance documents. The Consultant will attend up to 4 hearings for draft document review and adoption, including presentations and availability to answer questions. Please see the project scope discussion and detailed work program sections below for more information.

2. PROJECT SCOPE

NEED: Comprehensive update of existing sign regulations. **Budget = \$50,000**

ACTIVITIES/TASKS:

Work with staff and stakeholders to develop updated sign regulations which are clear and concise, and which reflect community values of architectural compatibility and preservation of the natural setting of San Luis Obispo and character of the human environment by accomplishing the following tasks:

The activities/tasks include the following:

1. Consult with staff and the community on needed updates and deficiencies in the current sign regulations which should be addressed in the update.
2. Conduct outreach to stakeholder groups such as business owners, sign contractors, developers, and neighborhood groups to obtain feedback on necessary improvements.
3. Review and recommend best practices and examples of recently adopted sign regulations in other jurisdictions including any award winning or formally recognized documents as background for preparing a working draft.
4. Provide initial recommendations to format, content, graphics, and other updates based on outreach and staff feedback. Initial recommendations should include revisions to standards which enhance the aesthetic quality and compatibility with the City's built and natural environment.
5. Review and recommend best practices necessary to ensure legal enforceability, with consideration of relevant case law and state and federal constitutional requirements.
6. In addition to form and content, the regulations should consider review process and streamlining of the review process for proposed signs which clearly meet the intent and standards of the regulations. The regulations should be clear on the level of review required for any proposed exceptions or sign types which are identified as requiring advisory body review (i.e. Cultural Heritage Committee or Architectural Review Commission).
7. Provide "working" drafts for continued staff and consultant refinement and for continued outreach to interested stakeholders previously identified.
8. Provide a complete legislative draft hearing document with graphics, tables, and final format layout for City Council review.
9. Create a final document ready for print and web publishing.

The selected consultant will be responsible for drafting the revised regulations and should include assumptions made for each activity that may impact cost.

SIGN REGULATIONS BACKGROUND

To view the existing Sign Regulations, please see the city website for more information:
<http://www.slocity.org/home/showdocument?id=4306>

To view the existing Sign Regulations in the Municipal Code format, please reference Chapter 15.40, Sign Regulations.

<http://www.codepublishing.com/ca/sanluisobispo/>

DELIVERABLES:

The final product is a legislative draft document & final document ready for publishing completed with City staff assistance as discussed above and in the detailed work program.

3. ADMINISTRATION

PERSONNEL:

Brian Leveille, Senior Planner with the Community Development Department Long Range Planning Division is the project lead and will be assisted by Development Review Division Planning staff. The Sign Regulations comprise Chapter 15 of the City's Municipal Code. Amendments to the Municipal Code require ordinance introduction and final adoption by the City Council. The City Council consists of 5 elected officials.

SCHEDULE:

Table 1

ACTIVITY	CONSULTANT	CITY	SCHEDULE
Planning staff prepares Request for Proposals (RFP)		X	May 2015
RFP sent to qualified consultants/Legal Ad		X	May 29, 2015
Responses due	X		June 26, 2015
City response to consultants regarding whether submittal will be considered through subsequent interview		X	July 10, 2015
Interview consultants (If needed)	X	X	July 22, 2015
Select consultant and enter into contract		X	August 5, 2015
Initial kick-off meeting with staff team	X	X	Mid-August, 2015
Public outreach/and consult with staff on needed updates	X	X	late August through October, 2015
Background research, recommended updates (case studies)	X		late August through October, 2015
Prepare rough draft Sign regulations	X		November, 2015
Provide internal review to verify subject matter is covered & revise draft as needed.	X	X	December, 2015
Environmental Review Document (CEQA) prepared by staff		X	December, 2015
Second public outreach effort. meetings, outreach, website	X	X	December, 2015 & January, 2016
Review by advisory bodies (CHC & ARC)	X	X	January & February 2016
Prepare hearing draft	X		February & Mid-March 2016
Public Hearing, City Council	X	X	May 2016
Create Final products and deliver to City	X		June 2016
Publish final Document		X	June 2016

Sign Regulations Update Detailed Work Program

Consultant to add detailed costs associated with each Task in section F above.

High Level Activities/Milestones	Responsible Parties	Schedule of Deliverables
<p>TASK 1. PROGRAM INITIATION</p> <p><u>Sub-Task A Initiate Program</u> Kick Off Meeting, highlight areas for document update, set goals, establish project schedule in Microsoft Project or Visio</p>	<p>City staff and consultants</p>	<p>Mid-August, 2015</p> <p>Phase Deliverables:</p> <ul style="list-style-type: none"> • Detailed project schedule • Project outline subsequent tasks
<p>TASK 2. OUTREACH</p> <p><u>Sub-Task A Outreach</u> Consult with City staff on needed updates and improvements needed to current regulations.</p> <p>Conduct outreach efforts to stakeholder groups such as business owners, sign contractors, developers, neighborhood groups, etc.</p> <p><u>Sub-Task B</u> Compile list of feedback and evaluate potential for update in regulations</p>	<p>Consultant to lead with City staff support</p> <p>Consultant to lead with City staff support</p> <p>Consultant to lead with City staff support</p>	<p>late August-October 2015</p> <p>Phase Products:</p> <ul style="list-style-type: none"> • Review markups of the existing regulations with staff comments, and meet with City staff. • Outreach meetings (developers, engineers, surveyors, neighborhood groups) • Compile list of updates to be considered and include in working draft update document for further evaluation.
<p>TASK 3. PREPARE DRAFT REGULATIONS</p> <p><u>Sub-Task A</u> Prepare a set of draft regulations based on staff comments, outreach feedback, examples of recently adopted regulations in other jurisdictions</p>	<p>Consultant</p>	<p>November, 2015</p> <p>Phase Products:</p> <ul style="list-style-type: none"> • Rough Draft of Regulations for further internal review and possible revisions.

High Level Activities/Milestones	Responsible Parties	Schedule of Deliverables
as identified in tasks 1-5 above.		
<p>Task 4. CEQA</p> <p><u>Sub-Task A</u> Prepare Initial Study</p>	City Staff	<p>December 2015</p> <ul style="list-style-type: none"> • Initial Study Document/Negative Declaration
<p>Task 5. Second Public Outreach Effort</p> <p><u>Sub-Task A</u> Conduct follow up meetings based on feedback and draft updates included in rough draft regulations.</p> <p>Review of draft regulations by Cultural Heritage Committee and Architectural Review Commission.</p> <p><u>Sub-Task B</u> Record and compile feedback and evaluate for potential inclusion in final hearing drafts</p>	<p>Consultant to lead with City staff support</p> <p>Consultant to lead with City staff support</p> <p>Consultant to lead with City staff support</p>	<p>December 2015 - February 2016</p> <p>Phase Products:</p> <ul style="list-style-type: none"> • Outreach meetings with (developers, engineers, surveyors, neighborhood groups). • Staff report, presentation, follow up work after meetings • Compile additional feedback for further internal evaluation and consideration in final hearing drafts.
<p>Task 6. Prepare Hearing Draft of Regulations Update</p> <p><u>Sub-Task A</u> Prepare final legislative draft for staff review (Administrative Draft)</p>	Consultant	<p>Mid February 2016 & mid-March 2016</p> <ul style="list-style-type: none"> • Administrative Draft

High Level Activities/Milestones	Responsible Parties	Schedule of Deliverables
<p>Task 7. Final Documents and Adoption <u>Sub-Task A</u> Final hearing draft for City Council</p> <p><u>Sub-Task B</u> City Council hearing document preparation</p> <p>City Council hearing</p>	<p>Consultant</p> <p>Consultant lead with City staff support</p> <p>Consultant lead with City staff support</p>	<p>April-May 2016</p> <ul style="list-style-type: none"> • Final legislative draft in print and electronic versions • Staff Reports with attachments, final resolutions, ordinance, and presentation preparation • Hearing attendance with Powerpoint presentation and availability for questions
<p>Task 8. Publish final document</p> <p><u>Sub-Task A</u> Create final products and deliver to City</p> <p><u>Sub-Task B</u> Publish final document</p>	<p>Consultant</p> <p>City Staff</p>	<p>June 2016</p> <ul style="list-style-type: none"> • Final print and web ready documents • Final print copies and web publishing

AVAILABLE RESOURCES

City documents include:

Document	Location
General Plan	http://www.slocity.org/government/department-directory/community-development/planning-zoning/general-plan (Land Use, Circulation, Noise, Safety, Water and Wastewater, Conservation and Open Space, Housing, and Parks and Recreation Elements) New General Plan update: http://www.slo2035.com/
Zoning Regulations	http://www.slocity.org/home/showdocument?id=5861
Community Design Guidelines	http://www.slocity.org/home/showdocument?id=2104
City of San Luis Obispo Municipal code	http://www.codepublishing.com/ca/sanluisobispo/
Land Use Element Map	http://www.slocity.org/government/department-directory/community-development/planning-zoning/general-plan

Section B

GENERAL TERMS AND CONDITIONS *(the legal stuff)*

PROPOSAL REQUIREMENTS

1. **Requirement to Meet All Provisions.** Each individual or firm submitting a proposal (proposer) shall meet all of the terms, and conditions of the Request for Proposals (RFP) specifications package. By virtue of its proposal submittal, the proposer acknowledges agreement with and acceptance of all provisions of the RFP specifications.
2. **Proposal Submittal.** Each proposal must be submitted on the form(s) provided in the specifications and accompanied by any other required submittals or supplemental materials. Proposal documents shall be enclosed in an envelope that shall be sealed and addressed to the Department of Finance, City of San Luis Obispo, 990 Palm Street, San Luis Obispo, CA, 93401. In order to guard against premature opening, the proposal should be clearly labeled with the proposal title, specification number, name of proposer, and date and time of proposal opening. No FAX submittals will be accepted.
3. **Insurance Certificate.** Each proposal must include a certificate of insurance showing:
 - a. The insurance carrier and its A.M. Best rating.
 - b. Scope of coverage and limits.
 - c. Deductibles and self-insured retention.

The purpose of this submittal is to generally assess the adequacy of the proposer's insurance coverage during proposal evaluation; as discussed under paragraph 12 below, endorsements are not required until contract award. The City's insurance requirements are detailed in Section E.

4. **Proposal Quotes and Unit Price Extensions.** The extensions of unit prices for the quantities indicated and the lump sum prices quoted by the proposer must be entered in figures in the spaces provided on the Proposal Submittal Form(s). Any lump sum bid shall be stated in figures. The Proposal Submittal Form(s) must be totally completed. If the unit price and the total amount stated by any proposer for any item are not in agreement, the unit price alone will be considered as representing the proposer's intention and the proposal total will be corrected to conform to the specified unit price.
5. **Proposal Withdrawal and Opening.** A proposer may withdraw its proposal, without prejudice prior to the time specified for the proposal opening, by submitting a written request to the Director of Finance for its withdrawal, in which event the proposal will be returned to the proposer unopened. No proposal received after the time specified or at any place other than that stated in the "Notice Inviting Bids/Requesting Proposals" will be considered. All proposals will be opened and declared publicly. Proposers or their representatives are invited to be present at the opening of the proposals.
6. **Submittal of One Proposal Only.** No individual or business entity of any kind shall be allowed to make or file, or to be interested in more than one proposal, except an alternative proposal when specifically requested; however, an individual or business entity that has submitted a sub-proposal to a proposer submitting a proposal, or who has

quoted prices on materials to such proposer, is not thereby disqualified from submitting a sub-proposal or from quoting prices to other proposers submitting proposals.

7. **Cooperative Purchasing.** During the term of the contract, the successful proposer will extend all terms and conditions to any other local governmental agencies upon their request. These agencies will issue their own purchase orders, will directly receive goods or services at their place of business and will be directly billed by the successful proposer.
8. **Communications.** All timely requests for information submitted in writing will receive a written response from the City. Telephone communications with City staff are not encouraged, but will be permitted. However, any such oral communication shall not be binding on the City.

CONTRACT AWARD AND EXECUTION

9. **Proposal Retention and Award.** The City reserves the right to retain all proposals for a period of 60 days for examination and comparison. The City also reserves the right to waive non-substantial irregularities in any proposal, to reject any or all proposals, to reject or delete one part of a proposal and accept the other, except to the extent that proposals are qualified by specific limitations. See the "special terms and conditions" in Section C of these specifications for proposal evaluation and contract award criteria.
10. **Competency and Responsibility of Proposer.** The City reserves full discretion to determine the competence and responsibility, professionally and/or financially, of proposers. Proposers will provide, in a timely manner, all information that the City deems necessary to make such a decision.
11. **Contract Requirement.** The proposer to whom award is made (Contractor) shall execute a written contract with the City within ten (10) calendar days after notice of the award has been sent by mail to it at the address given in its proposal. The contract shall be made in the form adopted by the City and incorporated in these specifications.
12. **Insurance Requirements.** The Contractor shall provide proof of insurance in the form, coverages and amounts specified in Section D of these specifications within 10 (ten) calendar days after notice of contract award as a precondition to contract execution.
13. **Business License & Tax.** The Contractor must have a valid City of San Luis Obispo business license and tax certificate before execution of the contract. Additional information regarding the City's business license and tax program may be obtained by calling (805) 781-7134.

CONTRACT PERFORMANCE

14. **Ability to Perform.** The Contractor warrants that it possesses, or has arranged through subcontracts, all capital and other equipment, labor, materials, and licenses necessary to carry out and complete the work hereunder in compliance with any and all federal, state, county, city, and special district laws, ordinances, and regulations.
15. **Laws to be Observed.** The Contractor shall keep itself fully informed of and shall observe and comply with all applicable state and federal laws and county and City of

San Luis Obispo ordinances, regulations and adopted codes during its performance of the work.

16. **Payment of Taxes.** The contract prices shall include full compensation for all taxes that the Contractor is required to pay.
17. **Permits and Licenses.** The Contractor shall procure all permits and licenses, pay all charges and fees, and give all notices necessary.
18. **Safety Provisions.** The Contractor shall conform to the rules and regulations pertaining to safety established by OSHA and the California Division of Industrial Safety.
19. **Public and Employee Safety.** Whenever the Contractor's operations create a condition hazardous to the public or City employees, it shall, at its expense and without cost to the City, furnish, erect and maintain such fences, temporary railings, barricades, lights, signs and other devices and take such other protective measures as are necessary to prevent accidents or damage or injury to the public and employees.
20. **Preservation of City Property.** The Contractor shall provide and install suitable safeguards, approved by the City, to protect City property from injury or damage. If City property is injured or damaged resulting from the Contractor's operations, it shall be replaced or restored at the Contractor's expense. The facilities shall be replaced or restored to a condition as good as when the Contractor began work.
21. **Immigration Act of 1986.** The Contractor warrants on behalf of itself and all subcontractors engaged for the performance of this work that only persons authorized to work in the United States pursuant to the Immigration Reform and Control Act of 1986 and other applicable laws shall be employed in the performance of the work hereunder.
22. **Contractor Non-Discrimination.** In the performance of this work, the Contractor agrees that it will not engage in, nor permit such subcontractors as it may employ, to engage in discrimination in employment of persons because of age, race, color, sex, national origin or ancestry, sexual orientation, or religion of such persons.
23. **Work Delays.** Should the Contractor be obstructed or delayed in the work required to be done hereunder by changes in the work or by any default, act, or omission of the City, or by strikes, fire, earthquake, or any other Act of God, or by the inability to obtain materials, equipment, or labor due to federal government restrictions arising out of defense or war programs, then the time of completion may, at the City's sole option, be extended for such periods as may be agreed upon by the City and the Contractor. In the event that there is insufficient time to grant such extensions prior to the completion date of the contract, the City may, at the time of acceptance of the work, waive liquidated damages that may have accrued for failure to complete on time, due to any of the above, after hearing evidence as to the reasons for such delay, and making a finding as to the causes of same.
24. **Payment Terms.** The City's payment terms are 30 days from the receipt of an original invoice and acceptance by the City of the materials, supplies, equipment or services provided by the Contractor (Net 30). In accordance with the Grant Guidelines, fifteen percent (15%) of the amounts submitted for reimbursement will be withheld and issued as a final payment upon agreement completion, at the sole discretion of the state. All

expenditures must be itemized on the invoice form. For each expenditure of \$500 or more, copies of supporting documentation (time sheets, payroll stubs, receipts, etc.) must be submitted with the invoice.

25. **Inspection.** The Contractor shall furnish City with every reasonable opportunity for City to ascertain that the services of the Contractor are being performed in accordance with the requirements and intentions of this contract. All work done and all materials furnished, if any, shall be subject to the City's inspection and approval. The inspection of such work shall not relieve Contractor of any of its obligations to fulfill its contract requirements.
26. **Audit.** The City shall have the option of inspecting and/or auditing all records and other written materials used by Contractor in preparing its invoices to City as a condition precedent to any payment to Contractor.
27. **Interests of Contractor.** The Contractor covenants that it presently has no interest, and shall not acquire any interest—direct, indirect or otherwise—that would conflict in any manner or degree with the performance of the work hereunder. The Contractor further covenants that, in the performance of this work, no subcontractor or person having such an interest shall be employed. The Contractor certifies that no one who has or will have any financial interest in performing this work is an officer or employee of the City. It is hereby expressly agreed that, in the performance of the work hereunder, the Contractor shall at all times be deemed an independent contractor and not an agent or employee of the City.
28. **Hold Harmless and Indemnification.** *The Contractor agrees to defend, indemnify, protect and hold the City and its agents, officers and employees harmless from and against any and all claims asserted or liability established for damages or injuries to any person or property, including injury to the Contractor's employees, agents or officers that arise from or are connected with or are caused or claimed to be caused by the acts or omissions of the Contractor, and its agents, officers or employees, in performing the work or services herein, and all expenses of investigating and defending against same; provided, however, that the Contractor's duty to indemnify and hold harmless shall not include any claims or liability arising from the established sole negligence or willful misconduct of the City, its agents, officers or employees.*
29. **Contract Assignment.** The Contractor shall not assign, transfer, convey or otherwise dispose of the contract, or its right, title or interest, or its power to execute such a contract to any individual or business entity of any kind without the previous written consent of the City.
30. **Termination.** If, during the term of the contract, the City determines that the Contractor is not faithfully abiding by any term or condition contained herein, the City may notify the Contractor in writing of such defect or failure to perform. This notice must give the Contractor a 10 (ten) calendar day notice of time thereafter in which to perform said work or cure the deficiency.

If the Contractor has not performed the work or cured the deficiency within the ten days specified in the notice, such shall constitute a breach of the contract and the City may terminate the contract immediately by written notice to the Contractor to said effect.

Thereafter, neither party shall have any further duties, obligations, responsibilities, or rights under the contract except, however, any and all obligations of the Contractor's surety shall remain in full force and effect, and shall not be extinguished, reduced, or in any manner waived by the termination thereof.

In said event, the Contractor shall be entitled to the reasonable value of its services performed from the beginning date in which the breach occurs up to the day it received the City's Notice of Termination, minus any offset from such payment representing the City's damages from such breach. "Reasonable value" includes fees or charges for goods or services as of the last milestone or task satisfactorily delivered or completed by the Contractor as may be set forth in the Agreement payment schedule; compensation for any other work, services or goods performed or provided by the Contractor shall be based solely on the City's assessment of the value of the work-in-progress in completing the overall work scope.

The City reserves the right to delay any such payment until completion or confirmed abandonment of the project, as may be determined in the City's sole discretion, so as to permit a full and complete accounting of costs. In no event, however, shall the Contractor be entitled to receive in excess of the compensation quoted in its proposal.

The City also may terminate this contract at any time by giving the Contractor written notice of such termination. Immediately upon receipt of notice of termination, Contractor shall discontinue work on the project and incur no further obligations or expenses. Contractor shall be paid the percentage of the total cost that corresponds to the percentage of the document(s) that are satisfactorily completed prior to the Contractor's receipt of said termination.

Section C

FORM OF AGREEMENT

AGREEMENT

THIS AGREEMENT is made and entered into in the City of San Luis Obispo on [day, date, year] by and between the CITY OF SAN LUIS OBISPO, a municipal corporation, hereinafter referred to as City, and [CONTRACTOR'S NAME IN CAPITAL LETTERS], hereinafter referred to as Contractor.

WITNESSETH:

WHEREAS, on [date], City requested proposals for an update to the Sign Regulations and preparation of Environmental Initial Study, per Specification No. _____ (project); and

WHEREAS, pursuant to said request, Contractor submitted a proposal that was accepted by City for said project;

NOW THEREFORE, in consideration of their mutual promises, obligations and covenants hereinafter contained, the parties hereto agree as follows:

1. **TERM.** The term of this Agreement shall be from the date this Agreement is made and entered, as first written above, until acceptance or completion of said project.

2. **INCORPORATION BY REFERENCE.** City Specification No. _____ and Contractor's proposal dated [date], are hereby incorporated in and made a part of this Agreement.

3. **CITY'S OBLIGATIONS.** For providing the services as specified in this Agreement, City will pay and Contractor shall receive therefore compensation in a total sum not to exceed [\$ _____ .00].

4. **CONTRACTOR'S OBLIGATIONS.** For and in consideration of the payments and agreements hereinbefore mentioned to be made and performed by City, Contractor agrees with City to do everything required by this Agreement and the said specification as described in Exhibit [] attached hereto and incorporated into this Agreement and to comply with the terms set forth in Exhibits B, C and E attached hereto and incorporated into this Agreement.

5. **AMENDMENTS.** Any amendment, modification or variation from the terms of this Agreement shall be in writing and shall be effective only upon approval by the City Manager of the City.

6. **COMPLETE AGREEMENT.** This written Agreement, including all writings specifically incorporated herein by reference, shall constitute the complete agreement between the parties hereto. No oral agreement, understanding or representation not reduced to writing and specifically incorporated herein shall be of any force or effect, nor shall any such oral agreement, understanding or representation be binding upon the parties hereto.

7. **NOTICE.** All written notices to the parties hereto shall be sent by United States mail, postage prepaid by registered or certified mail addressed as follows:

City	City Clerk City of San Luis Obispo 990 Palm Street San Luis Obispo, CA 93401
Contractor	Name Address

8. **AUTHORITY TO EXECUTE AGREEMENT.** Both City and Contractor do covenant that each individual executing this agreement on behalf of each party is a person duly authorized and empowered to execute Agreements for such party.

IN WITNESS WHEREOF, the parties hereto have caused this instrument to be executed the day and year first above written.

ATTEST:

CITY OF SAN LUIS OBISPO

City Clerk

By: _____
City Manager

APPROVED AS TO FORM:

CONTRACTOR

City Attorney

By: _____

Section D

INSURANCE REQUIREMENTS:

Environmental Contractors and Consultants

Contractor shall procure and maintain for the duration of the contract insurance against claims for injuries to persons or damages to property that may arise from or in connection with the performance of the work hereunder by the Contractor, its agents, representatives, employees or subcontractors. General Liability, Errors and Omissions should be maintained for a minimum of five (5) years after contract completion.

Minimum Scope of Insurance. Coverage shall be at least as broad as:

1. Insurance Services Office Commercial General Liability coverage (occurrence form CG 0001 or Claims Made Form CG 0002).
2. Insurance Services Office form number CA 0001 (Ed. 1/87) covering Automobile Liability, code 1 (any auto), or code 8, 9 if no owned autos.
3. Workers' Compensation insurance as required by the State of California and Employer's Liability Insurance.

Minimum Limits of Insurance. Contractor shall maintain limits no less than:

1. General Liability: \$1,000,000 per occurrence for bodily injury, personal injury and property damage. If Commercial General Liability Insurance or other form with a general aggregate limit is used, either the general aggregate limit shall apply separately to this project/location or the general aggregate limit shall be twice the required occurrence limit.
2. Automobile Liability: \$1,000,000 per accident for bodily injury and property damage.
3. Employer's Liability: \$1,000,000 each accident, \$1,000,000 policy limit bodily injury by disease, \$1,000,000 each employee bodily injury by disease.

Deductibles and Self-Insured Retentions. Any deductibles or self-insured retentions must be declared to and approved by the Entity.

Other Insurance Provisions. The following insurance provisions shall also apply:

1. The general liability, automobile liability and/or errors & omissions policies are to contain, or be endorsed to contain, the following provisions:
 - a. The City, its officers, officials, employees, agents and volunteers are to be covered as additional insureds as respects: liability arising out of activities performed by or on behalf of the Contractor; products and completed operations of the Contractor; or automobiles owned, leased, hired or borrowed by the Contractor. The coverage shall contain no special limitations on the scope of protection afforded to the Entity, its officers, officials, employees, agents or volunteers.
Note: Automobile and/or Errors and Omissions insurance carriers may not name the City as Additional Insured. If the City cannot be named as Additional Insured, a letter from the insurance company confirming their position required.
 - b. For any claims related to this project, the Contractor's insurance coverage shall be primary insurance as respects the City, its officers, officials, employees, agents and volunteers. Any insurance or self-insurance maintained by the City, its officers, officials, employees, agents or volunteers shall be excess of the Contractor's insurance and shall not contribute with it.

- c. The Contractor's insurance shall apply separately to each insured against whom claim is made or suit is brought, except with respect to the limits of the insurer's liability.
 - d. Each insurance policy required by this clause shall be endorsed to state that coverage shall not be canceled by either party except after thirty (30) days prior written notice has been given to the City.
2. If General Liability and/or Errors & Omissions coverages are written on a Claims Made Form:
- a. The "Retro Date" must be shown, and must be before the date of the contract or the beginning of contract work.
 - b. Insurance must be maintained and evidence of insurance must be provided for at least five (5) years after completion of the contract or work.
 - c. If the coverage is canceled or non-renewed, and not replaced with another claims made policy form with a "Retro Date" prior to the contract effective date, the Contractor must purchase "extended reporting" coverage for a minimum of five years after completion of the contract or work.
 - d. A copy of the claims reporting requirements must be submitted to the City for review.
3. The workers compensation policy shall be endorsed with a waiver of subrogation in favor of the City.

Acceptability of Insurers. Insurance is to be placed with insurers with a current A.M. Best's rating of no less than A:VII.

Verification of Coverage. Contractor shall furnish the City with certified copies of endorsements effecting coverage required by this clause. The endorsements are to be signed by a person authorized by that insurer to bind coverage on its behalf. The endorsements are to be on forms provided by the City, unless the insurance company will not use the City's form. All endorsements are to be received and approved by the City before work commences. As an alternative to the City's forms, the Contractor's insurer may provide complete, certified copies of all required insurance policies, including endorsements affecting the coverage required by these specifications.

Subcontractors. Contractor shall include all subcontractors as insured under its policies or shall furnish separate certificates and endorsements for each subcontractor. All coverages for subcontractors shall be subject to all of the requirements stated herein.

Section E

**Proposal Submittal Forms:
Contractors and Consultants**

The undersigned declares that she or he has carefully examined Specification No. 91361, including the description of the work program which is hereby made a part of this proposal; is thoroughly familiar with its contents; is authorized to represent the proposing firm; and agrees to perform the specified work for the following cost quoted in full:

Description	2015-16
Task 1	
Task 2	
Task 3	
Task 4	
Task 5	
Task 6	
Task 7	
Task 8	
Other Costs (please specify)	
TOTAL	\$

Certificate of insurance attached; insurance company's A.M. Best rating: _____.

Firm Name and Address

<i>Contact</i>	<i>Phone</i>

Signature of Authorized Representative

	<i>Date</i>
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REFERENCES

Number of years engaged in providing the services included within the scope of the specifications under the present business name: _____.

Describe fully the last three contracts performed by your firm that demonstrate your ability to provide the services included with the scope of the specifications. Attach additional pages if required. The City reserves the right to contact each of the references listed for additional information regarding your firm's qualifications.

Reference No. 1

Customer Name	
Contact Individual	
Telephone & FAX number	
Street Address	
City, State, Zip Code	
Description of services provided including contract amount, when provided and project outcome	

Reference No. 2

Customer Name	
Contact Individual	
Telephone & FAX number	
Street Address	
City, State, Zip Code	
Description of services provided including contract amount, when provided and project outcome	

Reference No. 3

Customer Name	
Contact Individual	
Telephone & FAX number	
Street Address	
City, State, Zip Code	
Description of services provided including contract amount, when provided and project outcome	

STATEMENT OF PAST CONTRACT DISQUALIFICATIONS

The proposer shall state whether it or any of its officers or employees who have a proprietary interest in it, has ever been disqualified, removed, or otherwise prevented from bidding on, or completing a federal, state, or local government project because of the violation of law, a safety regulation, or for any other reason, including but not limited to financial difficulties, project delays, or disputes regarding work or product quality, and if so to explain the circumstances.

- *Do you have any disqualification as described in the above paragraph to declare?*

Yes No

- *If yes, explain the circumstances.*

Executed on _____ at _____ under penalty of perjury of the laws of the State of California, that the foregoing is true and correct.

Signature of Authorized Proposer Representative